



The Disciple Making

PLAYBOOK



Application Guide



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• Introduction •

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Welcome to The Disciple Making Playbook!

Through this online course, you will develop a Jesus-centered disciple making playbook that everybody in your church can get excited about.

Why is this important?

If you are a church leader, you know how important it is to make disciples. Yet, many of you aren't sure if you are making disciples effectively. In fact, according to a LifeWay Research 2022 study, the number one skill pastors said they both needed to and were interested in developing is disciple making.

I'm Zach Zehnder, and I've had the privilege to lead a fast-growing, disciple-making church. In addition, I've had the honor to help more than 1000 churches make greater disciples. And, for the first time, I've taken everything I've learned from the past decade-plus around discipleship and created an incredibly practical online course intended for church leaders. Here are the outcomes you can expect in this online course. This course will help you:

- **Create a Jesus-centered unique disciple-making playbook that gets maximum buy-in** from everybody at your church.
- **Develop discipleship targets you can measure at your church.** Because in life, we measure what's important.
- **Maximize what you are already doing to grow your church** by utilizing some of the practical tools along the way.
- **Elevate both the quality and quantity of disciples** that are a part of your ministry.
- **Give you the confidence to communicate your plan**, knowing that it will help people be greater disciples of Jesus!

God's been too good in all our stories to settle for a mediocre, inconsistent, shadow-at-best representation of Him. It's time we change this and show the world who the real Jesus is! Let's do this!

Welcome to The Disciple Making Playbook!

As part of The Disciple Making Playbook, we offered many additional bonuses or further study opportunities. It is our heart at Red Letter Living to be generous with our resources and to help you make greater disciples of Jesus at your church. So, make sure you don't miss any of the bonuses that were included as a part of this online course. All of the bonuses can be found inside the online course under the materials tab. Here were the bonuses mentioned for each of the sessions.

- **SESSION 2 BONUS:**
 - Spiritual Gifts Online Assessment
- **SESSION 4 BONUS:**
 - Red Letter Challenge Assessment
- **SESSION 5 BONUS:**
 - The Super-Simple, Easily-Doable 5 Step Guide to Grow Your Small Groups
- **SESSION 6 BONUS:**
 - Faith Metrics Comparative to Declining Industries Chart
- **SESSION 7 BONUS:**
 - How Guest-Friendly is Your Church Online Assessment
 - Helping Your Church Build Its Invite Culture Webinar with Rich Birch
 - Growing Your Church Challenge eBook
 - Carey Nieuwhof Episode 132 with Greg Atkinson on How to Lose a First-Time Guest in 10 Minutes or Less
- **SESSION 8 BONUS:**
 - Carey Nieuwhof Episode 513 with Them Rainer on the Decline in Evangelism
 - 26 Ideas to Overcome 5 Main Obstacles to Evangelism
- **SESSION 9 BONUS:**
 - 10 Practical Things Churches Should Stop Doing
 - 7 Tips to Help You Form Your Preaching Calendar
 - Secret Shopper Questionnaire
- **SESSION 10 BONUS:**
 - Disciple Making Playbook Template

ADDITIONAL BONUSES:

- "Does God Want You to Be Happy" Sermon by Zach Zehnder
- FREE 40-Day Challenge Book for Pastors

The Most Important First Question to Ask

In this session, we will discover the North American church's number one problem today. By understanding the problem, we will then be led to find out the most important first question to ask when it comes to disciple-making. In addition, this course will also give you hope that no matter where we are today, we have a God who is still active and moving mightily through disciples. And finally, we'll help you see the strategy laid out as we give a course preview of what to expect in *The Disciple Making Playbook*.
Problem. Question. Hope. Strategy.

Video Notes

- Develop a Jesus-centered disciple making playbook that everybody in your church can get excited about.
- For as central as the idea of making disciples is to the church, and to the overall state of Christianity, there is a collective lack of a disciple making strategy in our churches.
- Going into 2022, in the United States of America, there are still 63% of people who self-identify with the Christian faith. 63%. Pew Research
- In 2020 we are down to 25% who are “practicing Christians.” Barna
- Practicing Christian: Those who attend a religious service at least once a month, who say their faith is very important in their lives and self-identify as a Christian. *Barna*
- Our churches have created many believers but very few followers.
- In 2022, LifeWay Research did a study and the number one skill that pastors said they needed to develop and were interested in developing is disciple making.
- “Pending a massive move of God and intentional discipleship of the next generation, the western church has reached a place of irreversible decline.” *Sam Gibson*
- The wrong question is how do I make disciples? The best question for us in church leadership: Are we committed to truly following Jesus?

Scripture References

- Matthew 28:19-20

• Session #1 •

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The Most Important First Question to Ask

Session 1 Discussion Questions or Further Processing Questions:

1. Why'd you sign up for this online course? What do you hope to gain from it?
2. Do you have a current disciple-making plan or strategy already in place? If so, write out in detail as much as you can.
3. Are you happy, or content, with your current discipleship plan? If so, what are you content with? What's working? What needs to change?
4. What percentage of people would you estimate in your church are truly living as disciples and making other disciples?
5. When you first hear the question, "How do I help the people in my church to become more like Jesus," what is your initial gut reaction in steps that you think would be important?
6. What are the obstacles you face in your community that would prevent someone from fully following Jesus?
7. Who would it be wise to go through this online course together with?



• Session #1 •

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The Setup and Punchline: Discovering Why Your Church Exists!

Before we get into the hows of disciple making, first, we will start with the overall why. In this session, we will explore the theology behind the church. Church leaders will be led to examine why God instituted churches and why their church exists. What makes their church unique? We will learn that while our disciple making strategy must align with the church's overall "why", there are countless ways to uniquely express Jesus through the local church.

Video Notes

- To know your setup but not your punchline is an uncomfortable place to live.
- Westminster Shorter Catechism says our punchline is: "The chief end of man is to glorify God and enjoy Him forever."
- The purpose for your church is to embody Jesus.
- If the punchline of the church is to embody Jesus, then the setup for the church is making disciples.
- We become the fullest expression of Jesus when every person does their part.
- "Many congregations have a gap to fill when it comes to identifying and developing the gifts of others." Barna
- There is something missing until your setup is connected to your punchline.
- The church exists for nothing else but to draw men to Christ, to make them little Christs. If they are not doing that, all the cathedrals, clergy, missions, sermons, even the Bible itself, are simply a waste of time. God became Man for no other purpose. It is even doubtful, you know, whether the whole universe was created for any other purpose." C.S Lewis

Scripture References

- Isaiah 43:6b-7
- Ephesians 1:22-23
- Ephesians 4:11-13
- Ephesians 4:15-16
- 1 Corinthians 12:12-31
- Romans 12:4-8

• Session #2 •

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The Setup and Punchline: Discovering Why Your Church Exists!

Session 2 Discussion Questions or Further Processing Questions:

1. What is your church's punchline?
 - a. Write out your purpose statement, or your reason for existing?
2. Does this statement fit well with the overall purpose of God's church to embody Jesus?
3. What unique talents or gifts do you or the leaders in your church have?
4. Are there any unique talents or gifts that those in your congregation have?
5. Are there specific needs in your community that you are well-equipped to meet?
6. In what ways does your church see the 80/20 rule play out? Is your church a place where only the best get chosen and helped along their discipleship journey or truly a place where everyone can get involved?
7. Do you see anything that is particularly lacking in your church to be the full embodiment of Jesus?
8. Where has God uniquely moved in your church in the past?
9. Ask 10 key leaders in your church, or on your staff, what your church's purpose statement is and see how well they can recite it.

BONUS:

- Spiritual Gifts Online Assessment

• Session #2 •

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Target Time! The One Missing Element in Discipleship

The one element missing from many churches' disciple making strategies is clear targets. In this session, we will explore the targets North American Christians and their respective churches have been hitting. Sadly, even with good intentions, we have missed the marks that Jesus calls us toward and have instead left a confusing representation of Jesus to the outside world. Intention to follow Jesus without direction on Jesus leads to confusion. However, intention to follow Jesus with direction on Jesus leads to transformation. So let's aim for Jesus!

Video Notes

- People need clear targets.
- "Our greatest fear shouldn't be of failure but at succeeding at something that doesn't matter." *D.L. Moody*
- Words associated with Christians: judgmental, hypocritical, too political, anti-gay, out of touch, old-fashioned, and boring. *Kinnaman, David, Barna Research*
- Jesus is known for grace and Christians are known for judgment.
- Jesus is known for unity and Christians are known for division.
- Jesus is known for His good works, Christians are known for our hypocrisy.
- Intention to follow Jesus without direction on Jesus leads to a confusing representation.
- Intention to follow Jesus with direction on Jesus leads to transformation.
- The best way to follow Jesus is to follow Jesus.
- Clear targets are missing from most disciple making plans and strategies.
- Not having clear targets leads to inaction. Inaction leads to guilt and shame.
- Not having clear targets leads to a confusing representation of Jesus.

Scripture References

- Matthew 7:24-27

• Session #3 •

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Target Time! The One Missing Element in Discipleship

Session 3 Discussion Questions or Further Processing Questions:

1. Do you have clear discipleship targets in your life?
 - a. If so, what are your personal discipleship targets?
 - b. Why are these targets important to you?
2. Do you have clear discipleship targets at your church?
 - a. If so, what are your discipleship targets?
 - b. Why were these targets chosen for your church?
3. Ask 10 people in your church what your discipleship targets are to see how well-known they are.
4. What targets is your church known for right now?
5. What targets would you like to be known for?



• Session #3 •

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The Discipleship Targets of Jesus

Amazingly, Jesus came into this world not just to rescue us from our sins but to show, call, and invite us into a life of following Him as a disciple. If the last session paved the way for the importance of clear targets, this session will get more specific as to what types of targets we ought to aim for. The targets will serve as the outcomes we aim to achieve in the lives of the disciples we lead. We will discuss the five targets that are most often expressed through the words and commands of Jesus. After hearing the five targets, church leaders will be challenged to identify what targets they will be committed to measuring.

Video Notes

- We don't need to invent a new discipleship plan. We simply need to do our best to bring people back to Jesus.
- 4 Criteria (3 Absolutes and 1 Preference) in choosing discipleship targets:
 - Absolute: Jesus-centered
 - Absolute: Easily communicated
 - Absolute: Committed to measuring because you measure what's important in life.
 - Preference: Stay close to five targets.
- In looking at all of the red letters, but with specific emphasis on the commands and the imperatives, there are five targets I believe came out of the mouth of Jesus the most frequently: Being, Forgiving, Serving, Giving, Going

BONUS:

- Red Letter Challenge Assessment

• Session #4 •

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The Discipleship Targets of Jesus

Session 4 Discussion Questions or Further Processing Questions:

1. Do you have discipleship targets?
 - a. If so, list them out.
 - b. Too many, not enough, or just right?
2. Does everyone in your church know these targets?
3. Are you willing to measure the targets you have listed?
4. How do you measure these targets to ensure that you are growing and making disciples?
5. Are there words or targets that you feel like are already a unique part of your DNA?
6. If you had to choose five discipleship targets at your church that you could measure, what would those five be?
 - a. Are they Jesus-centered? Explain.
 - b. Are they easily communicated or easy to remember? Explain.
 - c. Are you committed, or do you have a process in place, to measure these targets already? Explain.



• Session #4 •

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The 4 Critical Ingredients of a Disciple Making Playbook

If targets are the outcomes of what we hope to achieve, this session will dive deep into the four ingredients that every 21st-century disciple making playbook ought to feature. The ingredients will lead to the outcomes. As we look at how Jesus made disciples, we repeatedly see the importance of these four ingredients: Relationships, Information, Challenge, and Experience. We'll look in detail at each ingredient and challenge church leaders to include all four ingredients in their disciple making playbook.

Video Notes

- The 4 Critical Ingredients of a Disciple Making Playbook:
 - Relationship
 - Information
 - Challenge
 - Experience
- There is likely no more important predictor of future you than to look at the community of present you.
- The Greek Word for disciple is “mathetes” which means student or pupil. It could also be learner or apprentice. A major part of discipleship is learning.
- We cannot make God move, but we can make room for God to move.

Scripture References

- Hebrews 6:1a
- Ephesians 4:12-13

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The 4 Critical Ingredients of a Disciple Making Playbook

Session 5 Discussion Questions or Further Processing Questions:

1. What **relational** opportunities does your church provide or encourage to those who are in your church?
 - a. How is your small group ministry currently going at your church?
2. What **information**, or teaching, do you find of utmost importance to teach to grow the disciples in your church?
 - a. Is there a class or group setting that is foundational?
 - b. Is there certain curriculum that you expect each person in your church to go through?
 - c. Is there a leadership pathway?
 - d. Is there an internship opportunity or university/seminary type experience you can offer?
3. How is your church regularly **challenging** your people to take steps of faith?
 - a. Do you have a process or system in place?
 - b. If so, how do you measure this?
 - c. If so, how then do you celebrate progress?
4. What **experiences** are you inviting people in your church to attend? How does God move in the following:
 - a. The weekend experience?
 - b. Events?
 - c. Other?

BONUS:

- The Super-Simple, Easily-Doable 5 Step Guide to Grow Your Small Groups

• Session #5 •

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Digital Disruption and Discipleship

We live in a world with technological advances that we have never seen before. Doing church digitally represents an incredible opportunity to bring more people to Jesus. Our disciple making strategy must adapt to be current with the day and age in which God has placed us. This session will explore how digital disruption has changed how churches operate today. The goal is not that we would have a different disciple making strategy online but rather to incorporate the same four ingredients we learned in the last session in our online method as well.

Video Notes

- Of Generation Z—people born after 1996—34 percent identify as atheist, agnostic or nonreligious. It's the highest figure of any generation ever.
- Nine out of 10 people say the American Church is too judgmental, and 85 percent described it as hypocritical.
- A third of people said the American Church is characterized by “moral failures” in leadership, and a startling 70 percent found the Church “insensitive to others.”
- The question here isn't, “How can we draw the next generation back into church?” The question is, “Can we blame them for not showing up?”
- Craig Groeschel, pastor of Life.Church says, “We are 100% focused on in-person and we are 100% focused on digital.
- A strong digital presence for your church won't take people away from your in-person experience, it will only help and enhance it.
- Americans that are interested in a spiritual or religious group are most likely to check out their website, social media page, and online video streaming of their services. *Sprout Digital and Chestly Lunday*
- Your lifelong discipleship targets that you are pointing your people to are the same targets you are shooting for in the digital space.

Scripture References

- 1 Chronicles 12:32

• Session #6 •

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Digital Disruption and Discipleship

Session 6 Discussion Questions or Further Processing Questions:

1. What relational opportunities does your church currently provide or encourage digitally?
2. What relational opportunities could your church provide?
3. What information does your church create regularly every week?
 - a. Sermon
 - b. Bible Study
 - c. Small Group
 - d. Kids Curriculum
 - e. Student Devotions
 - f. Devotions
 - g. Other
4. What would be a wise stewardship of your time to take some of the content you regularly create and ensure that it gets laid out strategically in a digital fashion?
5. Do you have any courses that you teach regularly in-person that could have a digital expression?
6. Do you ever curate content and share with your church? If so, what do you share and how does that look? If not, is there content that you regularly come into contact with that you could share on a consistent basis with your people?
7. How can you challenge people on a regular basis online? What would be the best way to do this? Through social media? Through an online video? Through email?
8. If you had to create an online challenge in the next year, what would you create?
9. What experiences do you offer online?
10. What are the current weaknesses and strengths of the online experiences that you offer?
11. What are some next steps to make those online experiences even stronger?

BONUS:

- Faith Metrics Comparative to Declining Industries Chart

• Session #6 •

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Creating an Offensive Playbook

Every church expression of Jesus ought to pursue both faithfulness and fruitfulness. Church growth and disciple making do not compete against one another; instead, they go hand-in-hand. If the last few sessions helped increase the quality of disciples, the next few sessions will elevate the quantity of disciples. In this session, we will explore the number one key to church growth in today's world. As we look to build guest-friendly churches, we will also explore many practical and proven ways to help your church grow.

Video Notes

- The goal of disciple making is to help more people become disciples of Jesus.
- Every expression of Jesus should be pursuing both faithfulness and fruitfulness.
- 94% of all churches in North America are losing ground. Only 6% of churches are growing faster than their communities. A church that grows by 3% is considered breaking even. 80% of churches are plateaued or declining. *Lifeway Research*
- Growing a church requires action.
- “You do not rise to the level of your goals. You fall to the level of your systems.” *James Clear, Atomic Habits*
- According to Rich Birch, author of Church Growth Flywheel, the number one key to a growing church is invitability.
- Only 47% of Christians think their church is inviting to others. *Barna*
- “Often the barrier to Christ isn’t spiritual – it’s us.” *Carey Nieuwhof*
- 82% of people who don’t attend church on a regular basis would attend a church if a friend invited them. *Lifeway Research*
- A church grows when its people talk about it. It’s inevitable that invitable churches grow.

Scripture References

- Acts 1:15
- Acts 2:47
- Acts 4:4
- Acts 5:14
- Acts 21-22
- 1 Timothy 2:4

• Session #7 •

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Creating an Offensive Playbook

Session 7 Discussion Questions or Further Processing Questions:

1. Take the How Guest-Friendly is Your Church Online Assessment.
2. What score did you get, and after reading through what the results mean, what are one to two key things you can do to increase your guest-friendliness at your church?
3. Answer the Net Promoter Score for yourself on your church:
 - a. On a scale of 1-10 how likely are you to recommend your church to someone else right now?
 - b. Why did you answer the way that you did?
4. Ask that same question above to 10% of the overall attendance numbers at your church and begin tracking this number.
5. Does your church spend more time trying to be faithful or trying to be fruitful?
6. Are you playing more offense or defense?
7. What are the ways in which you can attempt to be more fruitful?
8. What are some ideas for BIG Sundays that you can think of for your church context outside of Easter and Christmas?
9. What are ways in which you can add on to a current serving event that would make it more shareable?
10. What are events strategically that you could add to your church calendar that would give your people a chance to brag and talk about your church with others?

BONUSES:

- How Guest-Friendly is Your Church Online Assessment
- Helping Your Church Build Its Invite Culture Webinar with Rich Birch
- Growing Your Church Challenge eBook
- Carey Nieuwhof Episode 132 with Greg Atkinson on How to Lose a First-Time Guest in 10 Minutes or Less

• Session #7 •

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If it bleeds, it leads: The State of Evangelism

The good news of Jesus is still the top news story today. But, the state of evangelism in our nation is in rapid decline, and many churches don't know what to do about it. Helping each person in your church see their role in evangelism (telling the story of Jesus) will fulfill God's ultimate desire that all would come to faith in Him and grow your church. In this session, we will examine how we can overcome the five evangelism obstacles we face today. As our people get more confident in sharing the story of Jesus, more will experience the grace of Jesus. And, of course, our churches will now get the opportunity to raise up new disciples.

Video Notes

- The "evangelism number almost looks like nothing but a downhill rollercoaster." *Church Answers*
- The obstacles of evangelism:
 - People are too busy.
 - When will we learn that just filling a calendar does not equal a fulfilling life?
 - Individualism has created fewer friends.
 - Americans have fewer friends than ever. *Survey Center for American Life*
 - Churches are too inward-focused.
 - Many churches lack a strategy for evangelism.
 - Many who attend church don't believe it's their personal responsibility.
 - The growing churches employed an evangelism strategy with both a corporate solution that included individual responsibility.
- Rick Warren's four truths about evangelism:
 - Each of us needs to accept personal responsibility.
 - Develop a personal relationship.
 - Share your personal story.
 - Give a personal invitation.

• Session #8 •

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If it bleeds, it leads: The State of Evangelism

Session 8 Discussion Questions or Further Processing Questions:

1. Which of the five obstacles are obstacles that you are facing right now?
2. Are there any additional obstacles that you are facing?
3. Do you currently have a corporate-wide evangelism plan or strategy that includes individuals at your church?
 - a. If so, write it out.
 - b. If not, attempt to write out what it could look like.
4. Do you have a way to measure evangelism at your church?
 - a. If so, how do you do it?
 - b. If not, what could you do?
5. Many churches are too inward-focused. If this describes your church right now, gut reaction, what is 1-3 inward programs, ministries, or projects that you could eliminate and replace with renewed focus on external evangelism?
 - a. Hint: Review the 26 ideas mentioned in the blog to stir creativity and ideas and choose to implement 1-3 of those ideas in the very near future.
6. In many churches I interviewed the evangelism plan came from the heart of the lead pastor. So, what is unique to the way in which your lead pastor's faith has arisen and how can that be developed into an evangelism plan that gets your church involved and excited to be a part of it?

BONUSES:

- Carey Nieuwhof Episode 513 with Them Rainer on the Decline in Evangelism
- 26 Ideas to Overcome 5 Main Obstacles to Evangelism

• Session #8 •

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Leverage the In-Person Weekly Worship Experience

In many churches, we work hard to get people to attend our physical churches. But, now that we've spent the last two sessions talking about increasing the number of potential disciples in our churches, how do we ensure, if we are going to all of this work personally and corporately, that a good percentage of new people will connect with us long-term? How do we assimilate new people into our churches? How do we move guests or potential new attendees into disciples in our churches? In this session, we will learn how to leverage and maximize the in-person worship experience to help guests on their path to becoming great disciples of Jesus.

Video Notes

- Do everything possible to focus on the **correct** areas that guests care about. Do everything possible to **collect** your guest's information. Do everything possible to **connect** with your guests quickly.
- Top 7 reasons why someone chose to be a part of a particular church: *Lifeway Research*
 - Quality of sermons (83%), Feeling welcomed by leaders (79%), Style of services (74%), Location (70%), Education for kids (56%), Having friends/family in the church (48%), Availability of volunteering opportunities (42%)
- According to Rich Birch's Church Growth Flywheel, the average church gets 1 visitor per attendee for the year.
- Make the process to fill out a connection card simple.
 - Eliminate insider language on the card.
 - Don't ask for too much information.
 - Supply connection cards
- Make filling out the connection card a priority from stage.
- Be generous and specific with your connection cards.
- The lowest hanging fruit when it comes to church growth is how well you follow up with those who give you their contact information.
- Many churches are hesitant to over-contact people.
- Churches that put so much effort to get new people to visit should ensure they throw enough effort at following up well with those who do come.

• Session #9 •

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Leverage the In-Person Weekly Worship Experience

Session 9 Discussion Questions or Further Processing Questions:

1. Which of the top 7 reasons why people choose a particular church are your two greatest strengths?
2. How can you maximize those strengths or display those strengths in a God-honoring and humbling way?
3. Which of the top 7 reasons why people choose a particular church are your two greatest weaknesses?
4. What is one step you can take in each of those two areas to improve?
5. What is your average weekly attendance?
6. Over the last year how many guests attended that gave you their information?
7. Are you below, at, or above average?
8. How can you improve the collection of information that you receive from your guests? What are some practical next steps your church could take?
9. What is your current follow-up plan or strategy with a guest?
10. What are the strengths and weaknesses of this plan?
11. What are ways in which you can follow up faster and better?
12. Look back at the last 4 Sunday worship experiences you have led. After going through this session, note if you were a guest how good you would feel about your experience?
 - a. What did you do well?
 - b. What did you do okay?
 - c. What do you need improvement on?
13. What is the primary next step or next steps you currently offer to your guests that attend?
 - a. Is this next step effective or ineffective? Explain.

BONUSES:

- 10 Practical Things Churches Should Stop Doing
- 7 Tips to Help You Form Your Preaching Calendar
- Secret Shopper Questionnaire

• Session #9 •

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How do you Communicate Your Disciple Making Plan to your Church?

Proverbs 29:18 (KJV) says, "Where there is no vision, the people perish." Though the world is constantly changing, this session will give you the confidence to communicate your disciple-making playbook, knowing that it will help people to become greater disciples of Jesus. We'll share the steps you can take to cast a vision to ensure your success in making disciples over the long haul.

Video Notes

- The goal of this course is that from start to finish you would create a Jesus-centered unique disciple making playbook that gets maximum buy-in from everyone in your church.
- "People don't buy what you do; they buy why you do it. And what you do simply proves what you believe." Simon Sinek
- **Memorable:** a vision needs to be written.
Portable: a vision needs to be plain
Motivational: a vision needs to inspire running
- How to make the vision stick:
 1. State the Vision Simply
 - People don't remember or embrace paragraphs. They remember and embrace sentences
 2. Cast the Vision Convincingly
 - Defines the problem
 - Creates urgency
 - Provides the solution
 - "Pending a massive move of God and intentional discipleship of the next generation, the western church has reached a place of irreversible decline."
 3. Repeat the vision regularly.
 4. Celebrate the Vision Systematically
 - Andy Stanley says, "What's celebrated is repeated."
 5. Embrace the Vision Personally
 - Pastor Craig Groeschel says, "People would rather follow a leader who is always real than one who is always right."

Scripture References

- Revelation 4:11, Proverbs 29:18 (KJV), Habakkuk 2:2

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How do you Communicate Your Disciple Making Plan to your Church?

Session 10 Discussion Questions or Further Processing Questions:

1. Which parts of this online course will you need to share with your whole church?
2. Which parts of this online course will you share with your leaders and staff?
3. When it comes to vision, grade yourself (0-100) on how you currently:
 - a. State the vision simply
 - b. Cast the vision convincingly
 - c. Repeat the vision regularly
 - d. Celebrate the vision systematically
 - e. Embrace the vision personally
4. Which one did you grade the highest?
 - a. What do you do in this area well?
5. Which one did you grade the lowest?
 - a. What do you need to do in this area to improve?

BONUS:

- Disciple Making Playbook Template

ADDITIONAL BONUSES:

- "Does God Want You to Be Happy" Sermon by Zach Zehnder
- FREE 40-Day Challenge Book for Pastors

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ABOUT THE AUTHOR

Zach Zehnder is a husband, father, pastor, public speaker, and author. He is married to Allison, and they have two boys, Nathan and Brady.

His life mission is to challenge people of all ages to become greater followers of Jesus.

He is the Founder and President of Red Letter Living, author of the bestselling *Red Letter Challenge*, and host of the podcast *The Red Letter Disciple*. Zach has written or co-authored ten books that have helped people become greater followers of Jesus. Zach currently serves as Teaching Pastor at King of Kings in Omaha, NE.

Zach is an experienced public speaker with a passion for making Jesus's name great. To book him for your conference, church, or event, go to

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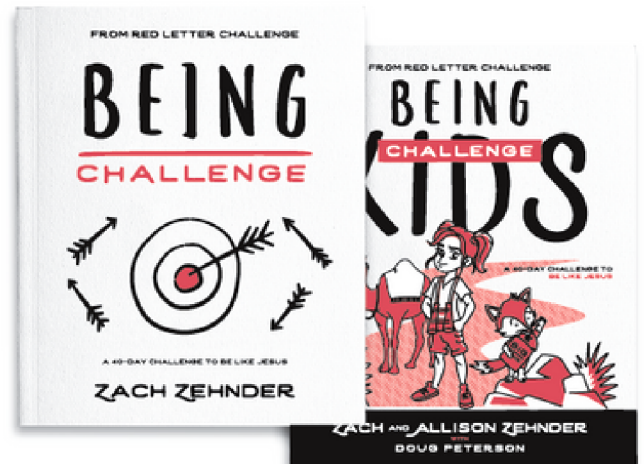


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